



Extraordinary Eagles



Sales Director Elizabeth Padgett

June 2017, May Results



July 1, 2016 –
June 30, 2017

Earn the final bracelet when you place a cumulative \$600 or more wholesale Section 1 order

CONGRATULATIONS to those who earned an embracelet last month!

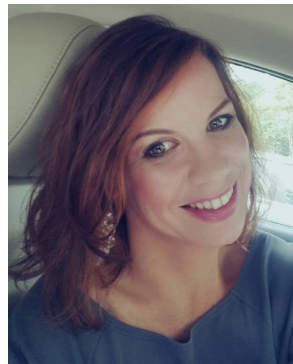
- | | |
|--------------------|-------------------|
| Kimberly Robinson | Stephanie Barrera |
| Emily Stachelek | Madison Powell |
| Kayla Baker | Kim Eickholt |
| Tiffany McClintock | Doralee Junkar |
| Amber Helenhouse | Elizabeth Padgett |



The June bracelet features the MK quote "I can. I will. I must." It's rose gold-tone, accented with six silver-tone studs, and features Mary Kay Ash's signature on the inside.

CONGRATS MONTHLY ACHIEVERS!

Queen of Sharing



Tiffany McClintock

#2 Sales



Emily Stachelek

Queen of Sales



Kimberly Robinson

#3 Sales



Kayla Baker

WELCOME NEW CONSULTANTS!

New Consultant

- Christi L. Barbre
- Ninfa Board
- Cecora Donnell
- Stephanie Gober
- Karla Huxier
- Dolores Rodriguez
- Chloe E. Want

From

- SPRING, TX
- SPRING, TX
- HUMBLE, TX
- HILLSBORO, TX
- SPRING, TX
- HOUSTON, TX
- MAGNOLIA, TX

Sponsored by

- T. McClintock
- T. McClintock
- T. McClintock
- K. Coker
- K. Robinson
- T. McClintock
- L. Want

Best. Month. **Ever!**

Enjoy EXTRA PROFITS on all Mary Kay® skin care sets† in June!

**56.5% OFF SUGGESTED RETAIL
JUNE ONLY!**

The ALL IN June Skin Care Sets† discount will allow you to fulfill your customers' needs while also putting extra money in your pocket! The magic happens when you sell in multiples! So take advantage of this great discount to go All In on skin care sales this month! Check out how this promotion can work for you.



Skin Care Set	Suggested Retail Price	Your Normal Wholesale Cost With 50% Discount†	What You Would Have Earned With 50% Discount*	Your JUNE ALL IN Wholesale Cost at 56.5% Discount†	What you Will Earn With the JUNE ALL IN 56.5% Discount*
TimeWise® Miracle Set® 	\$95.00	\$47.50	\$47.50	\$41.00	\$54.00
TimeWise Repair® Volu-Firm® Set 	\$205.00	\$102.50	\$102.50	\$89.00	\$116.00
Clear Proof® Acne System 	\$45.00	\$22.50	\$22.50	\$19.00	\$26.00
Botanical Effects® Skin Care 	\$58.00	\$29.00	\$29.00	\$25.00	\$33.00
MKMen® Skin Care Regimen 	\$78.00	\$39.00	\$39.00	\$34.00	\$44.00

MARY KAY®

†An Independent Beauty Consultant must be in active status or place an activating order to receive the discount off suggested retail. *If sold at suggested retail price June extra savings applies to all Mary Kay® skin care sets. It does not include products sold separately. Sales tax is required on the suggested retail value of the sets.

SHOOT FOR THE STARS!

4th Quarter 2017: March 16—June 15		Wholesale Production Needed For Star:				
Name	Current Wholesale	Sapphire ♥ \$1,800	Ruby ♥ \$2,400	Diamond ♥ \$3,000	Emerald ♥ \$3,600	Pearl ♥ \$4,800

Be sure to check on www.marykayintouch.com for the most current results!

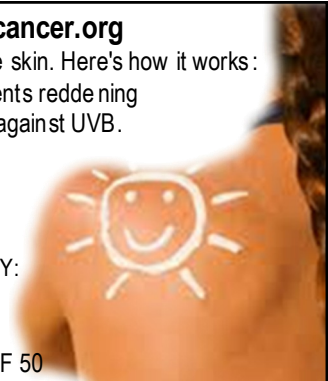
ELIZABETH PADGETT	\$3,462.50	*****	*****	STAR	\$137.50	\$1,337.50
EMILY STACHELEK	\$2,565.50	*****	STAR	\$434.50	\$1,034.50	\$2,234.50
AMBER HELENHOUSE	\$1,982.00	STAR	\$418.00	\$1,018.00	\$1,618.00	\$2,818.00
KAYLA BAKER	\$1,872.50	STAR	\$527.50	\$1,127.50	\$1,727.50	\$2,927.50
KIM EICKHOLT	\$1,801.05	STAR	\$598.95	\$1,198.95	\$1,798.95	\$2,998.95
KIMBERLY ROBINSON	\$1,608.50	\$191.50	\$791.50	\$1,391.50	\$1,991.50	\$3,191.50
MADISON POWELL	\$1,522.50	\$277.50	\$877.50	\$1,477.50	\$2,077.50	\$3,277.50
STEPHANIE BARRERA	\$1,386.90	\$413.10	\$1,013.10	\$1,613.10	\$2,213.10	\$3,413.10
DORALEE JUNKAR	\$1,204.00	\$596.00	\$1,196.00	\$1,796.00	\$2,396.00	\$3,596.00
TIFFANY MCCLINTOCK	\$1,148.75	\$651.25	\$1,251.25	\$1,851.25	\$2,451.25	\$3,651.25
JANIE ORTIZ	\$682.00	\$1,118.00	\$1,718.00	\$2,318.00	\$2,918.00	\$4,118.00
LISETTE CARMONA	\$665.50	\$1,134.50	\$1,734.50	\$2,334.50	\$2,934.50	\$4,134.50
LAURA WANT	\$647.50	\$1,152.50	\$1,752.50	\$2,352.50	\$2,952.50	\$4,152.50
EDMARIE RIOS	\$604.50	\$1,195.50	\$1,795.50	\$2,395.50	\$2,995.50	\$4,195.50
CONNIE JOST	\$600.50	\$1,199.50	\$1,799.50	\$2,399.50	\$2,999.50	\$4,199.50
KRYSTAL COKER	\$527.50	\$1,272.50	\$1,872.50	\$2,472.50	\$3,072.50	\$4,272.50
ALANA ASHLEY	\$470.00	\$1,330.00	\$1,930.00	\$2,530.00	\$3,130.00	\$4,330.00
TAMMY DALEY	\$458.00	\$1,342.00	\$1,942.00	\$2,542.00	\$3,142.00	\$4,342.00
CONNIE MOON	\$440.50	\$1,359.50	\$1,959.50	\$2,559.50	\$3,159.50	\$4,359.50

SUNSCREEN INFO – “SPF” and “BROAD SPECTRUM” from - www.skincancer.org

What Is SPF? “Sun Protection Factor” is the measure of a sunscreen's ability to prevent UVB from damaging the skin. Here's how it works: If it takes 20 minutes for your unprotected skin to start turning red, using an SPF 15 sunscreen theoretically prevents redness 15 times longer — about 5 hours. Most sunscreens with an SPF of 15 or higher do an excellent job of protecting against UVB.

What Type of Sunscreen Should I Use? The answer depends on how much sun exposure you're anticipating. In all cases, recommended is BROAD-SPECTRUM SUNSCREEN, which provides protection against both UVA and UVB rays. Following are the MARY KAY line products that include Broad Spectrum SPF:

- | | | |
|---|--|------------------------|
| FACE CARE: | | LIP AND BODY: |
| • TW Age-Fighting Moisturizer SPF 30 | • MK Foundation Primer SPF 15 | • Lip Protector SPF 15 |
| • TW Day Solution SPF 35 | • MK CC Cream SPF 15 | • Sunscreen SPF 50 |
| • TW Repair Volu-Firm™ Day Cream SPF 30 | • MKMen™ Advanced Facial Hydrator SPF 30 | |



Finish Your Seminar Goals This Month! Or, Set A different Short-Term Goal And Finish It This Month!

The Mary Kay Seminar Year ends June 30th. You can make magic happen in June with these easy tips:

Mary Kay said, “Decide to take leadership over your future and set goals. The difference between top and bottom people is the difference between the goals that they set -- so become a goal-setting, goal-inspired, goal-achieving person.”

- Be Sure to Set “Smart” Goals In June:
- S – Specific (or Significant).
 - M – Measurable (or Meaningful).
 - A – Attainable (or Action-Oriented).
 - R – Relevant (or Rewarding).
 - T – Time-bound (or Trackable).

I would love to talk to you about your goals for June!
Every goal you accomplish in Mary Kay in June helps our unit!



SEE YOU AT THE TOP!

QUEEN'S COURT OF SALES

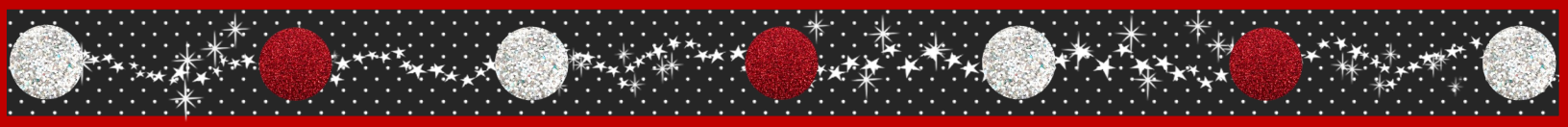
GOING UP!



#	Name	YTD Retail	YTD PC Prem & Add'l Credit	YTD Total
1	Kimberly A. Robinson	\$18,767.90	\$4,288.50	\$23,056.40
2	Kayla R. Baker	\$14,611.00	\$2,742.00	\$17,353.00
3	Madison A. Powell	\$9,165.00	\$4,263.00	\$13,428.00
4	Doralee Junkar	\$8,252.50	\$4,000.00	\$12,252.50
5	Kim S. Eickholt	\$8,393.10	\$0.00	\$8,393.10
6	Tammy G. Daley	\$6,546.00	\$1,481.00	\$8,027.00
7	Madeline K. Umhoefer	\$7,248.00	\$530.00	\$7,778.00
8	Stephanie L. Barrera	\$7,353.80	\$0.00	\$7,353.80
9	Connie M. Moon	\$4,673.00	\$1,553.00	\$6,226.00
10	Virginia O. Jones	\$4,144.60	\$1,750.60	\$5,895.20
11	Emily F. Stachelek	\$5,727.00	\$0.00	\$5,727.00
12	Margaret T. Higgins	\$3,842.00	\$1,159.00	\$5,001.00
13	Maria Rodriguez	\$3,890.00	\$1,047.00	\$4,937.00
14	Barbara K. Sells	\$3,209.00	\$1,205.00	\$4,414.00
15	Amber Helenhouse	\$4,410.00	\$0.00	\$4,410.00
16	Yashira D. Rivera	\$4,184.00	\$0.00	\$4,184.00
17	Casey S. Kliza	\$3,211.10	\$938.00	\$4,149.10
18	Tiffany M McClintock	\$3,622.50	\$497.00	\$4,119.50
19	Krystal D. Coker	\$3,133.00	\$463.00	\$3,596.00
20	Meagan N. Want	\$2,644.00	\$866.00	\$3,510.00
21	Lelania Hearn	\$2,849.00	\$0.00	\$2,849.00
22	Leslie Stevens	\$2,222.00	\$488.00	\$2,710.00
23	Cheryl L. Ford	\$2,454.50	\$0.00	\$2,454.50
24	Jessica L. Jones	\$2,374.00	\$0.00	\$2,374.00
25	Alana L. Ashley	\$1,948.00	\$0.00	\$1,948.00

QUEEN'S COURT OF SHARING

#	Name	Seminar Qualified Recruits	Earned Recruit Commission Credit
1	Kayla R. Baker	4	\$866.89
2	Kimberly A. Robinson	2	\$384.05
3	Meagan N. Want	3	\$183.15
4	Madison A. Powell	3	\$172.12
5	Doralee Junkar	3	\$122.88
6	Tammy G. Daley	1	\$92.89
7	Elizabeth H. Padgett	21	\$1,394.11



TEAMWORK MAKES THE DREAM WORK

WHOLESALE ORDERS

These women invested in their business last month!

Name	Amount
Kimberly A. Robinson	\$949.00
Emily F. Stachelek	\$690.50
Kayla R. Baker	\$668.00
Tiffany M McClintock	\$646.75
Amber Helenhouse	\$621.50
Stephanie L. Barrera	\$618.00
Madison A. Powell	\$607.00
Kim S. Eickholt	\$602.50
Doralee Junkar	\$600.50
Chanda R. Hernandez	\$318.00
Leslie Stevens	\$287.00
Krystal D. Coker	\$238.50
Margaret T. Higgins	\$236.50
Alexandria M. Smith	\$235.00
Virginia O. Jones	\$233.50
Lelania Hearn	\$231.00
Meagan N. Want	\$229.50
Chloe E. Want	\$228.50
Stephanie Gober	\$228.00
Tammy G. Daley	\$228.00
Janice Y. Kolin	\$226.00
Jill Talamantez	\$225.00
Connie M. Moon	\$206.50
Madeline K. Umhoefer	\$161.00
Alana L. Ashley	\$126.00
Patti Peters	\$120.00
Victoria L. Robinson	\$99.00
Lisette Carmona	\$57.00
Laura G. Want	\$43.50
Sara M. Higgins	\$21.00
Elizabeth H. Padgett	\$1,236.50

TEAM BUILDING

Name	Recruits
Tiffany M McClintock	4
Kimberly A. Robinson	1
Laura G. Want	1
Krystal D. Coker	1

What Does it Mean to Wear a RED JACKET?

Red signifies vibrancy and confidence. It is an exciting color that arouses emotion and represents vitality and intensity. How appropriate that our Company selected this color to identify those who employ these qualities to make their career a success.

Those with Red Jackets feel very special about them. Your Red Jacket evokes a deep sense of pride whenever you wear it. It reflects several things about you including the following:

SELF-CONFIDENCE: Your Red Jacket shows trust, belief, boldness, and assurance. Many of us have lacked in this area at one time or another. Your Red Jacket gives you confidence. It tells you that you have reached a certain level of achievement. You have set a goal and attained it, and you are making a success out of your career.

DETERMINATION: It shows that your work is purposeful and worthwhile, and that what you are doing is a credit to yourself and those represented by this jacket. It gives you determination to keep going forward and to let nothing hinder you from becoming successful.

PERSISTENCE: It shows that you can hurdle obstacles that appear in your path and keep your mind shut against negativity. It means stick-to-it-iveness.

CREDIBILITY: In a word, your Red Jacket symbolizes success. Not just yours, but also the success of all those women who have enabled you to wear it. You'll have much love and pride in those who are an integral part of your Red Jacket.



LEADERS ON THE MOVE

FOLLOW THE CAREER PATH TO SUCCESS!

Senior Consultant

- 1+ Active Team Members
- 4% Commissions



Star Team Builder

- 3+ Active Team Members
- 4% commission
- \$50 bonuses
- Wear The Red Jacket



Team Leader

- 5+ Active Team Members
- 9-13% Commissions



On Target for Car

- \$5000 wholesale
- Car or \$425/mo CASH
- 5+ Active Team Members



Director In Qualification (DIQ)

- 10+ Active Team Members
- Star Status
- 9-13% Commissions



DIQ

New Sales Director

- Class of 2017 Jewelry Collection
- See intouch for more perks!



DIQS

Recruiter :K. Robinson
 Maria F. Avila
 Kayla R. Baker
 Brittani R. Bigley
 Linda A. Gerd
 Margaret T. Higgins
 Sara M. Higgins
 Madison A. Powell
 Kelley E. Robinson
 Victoria L. Robinson
 Meagan N. Want
 Lizet D. Guajardo
 Karla Huxier
 Dawn Martinez

Team Leaders

Recruiter :Kayla R. Baker
 Stephanie L. Barrera
 Krystal D. Coker
 Kim S. Eickholt
 Virginia O. Jones
 Janie E. Ortiz
 Madeline K. Umhoefer
 # Guadalupe Lopez

Star Team Builders

Recruiter :Meagan N. Want
 Doralee Junkar
 Alexandria M. Smith
 Laura G. Want
 * Casey S. Kliza
 # Natalie Q. Huffman

Senior Consultants

Recruiter :Krystal D. Coker
 Stephanie Gober
 Jill Talamantez
 * Karen D. Holland

Recruiter :Tammy G. Daley
 Lelania Hearn
 Leslie Stevens
 # Jennifer Calvert
 # Dayna K. Honeycutt
 # Darrelene H. Ryan

Recruiter :Doralee Junkar
 Lisette Carmona
 Edmarie Rios
 * Yashira D. Rivera

Recruiter :Madison A. Powell
 Janice Y. Kolin
 Emily F. Stachelek
 * Telitha L. Courmier
 * Ashlynne J Covington
 * Jessica L. Jones
 * Chelsea L. Moore

Recruiter :Laura G. Want
 Chloe E. Want

*-Indicates Inactive, #-Indicates T Status., Place a \$225 wholesale order to become active.

LOVE CHECKS FROM MARY KAY

9% Recruiter Commission Level

Kimberly A. Robinson \$167.49
 Kayla R. Baker \$166.82

4% Recruiter Commission Level

Madison A. Powell \$36.66
 Meagan N. Want \$35.16

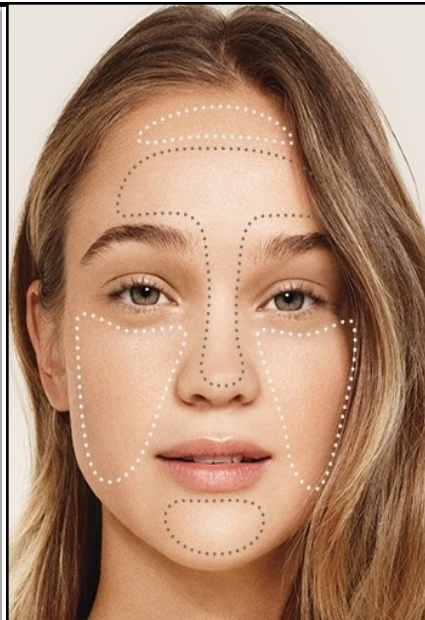
4% Recruiter Commission Level

Tammy G. Daley \$20.72
 Krystal D. Coker \$18.12
 Laura G. Want \$9.14
 Doralee Junkar \$2.28

LOOK WHAT'S HAPPENING

JUNE 2017 COMPANY DATES:

1	<ul style="list-style-type: none"> Postmark cutoff: Consultants' DIQ Commitment Forms Commitment Form available online at 12:01 a.m. CST
3	<ul style="list-style-type: none"> Deadline to submit DIQ Commitment Form online
15	<ul style="list-style-type: none"> Postmark deadline for Q4 Star Consultant quarterly contest Deadline to make Q3 Star Consultant prize selections.
16	<ul style="list-style-type: none"> Q1 Star Consultant quarterly contest begins. Online enrollment for Fall 2017 <i>The Look</i>, including exclusive samples (while supplies last), begins.
18	FATHER'S DAY
20	Online prize selection available for Q4 Star Consultants
29	<ul style="list-style-type: none"> Last day of the month for Consultants' telephone orders.
30	<ul style="list-style-type: none"> Seminar 2017 contest period ends. Last day of the month for Consultants' online orders. Last business day of the month. Mailed orders & Consultant Agreements must be received today to count toward this month's production. Online Consultant Agreements accepted until midnight CST



Oilier areas: usually the T-Zone, chin, nose & lower forehead
Drier areas: usually cheeks, upper forehead & under eyes.

Mix & Mask Bundle \$46

New Trend: Multimasking!
 Use different masks to target specific skin care needs all at once!

1. Clear Proof® Deep-Cleansing Charcoal Mask
2. TimeWise® Moisture Renewing Gel Mask

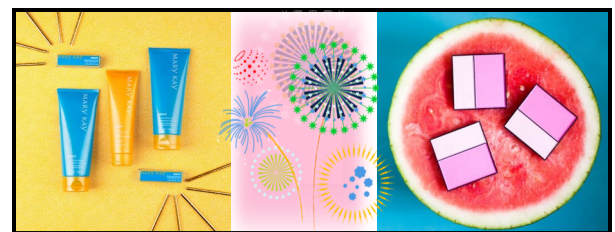


Words of Wisdom from Mary Kay

With God's help, every woman can find a way to bring balance into her life - no matter how great the obstacles. Remember that when God closes a door, He always opens a window.

CELEBRATE IN JULY!

Birthdays	Day	Anniversaries	Years
Barbara S. Padgett	1	Elizabeth H. Padgett	11
Dayna K. Honeycutt	6	Kimberly D Lambricht	5
Elizabeth K Beckhelm	7	Leigh A. Yeager	2
Camry B. Williams	7	Jo Ann Mercer	1
Rachel E. Lane	8	Heather N. Luce	1
Cheryl L. Ford	22	Shawntel R. Goff	1
Kayla R. Baker	23	Madeline K. Umhoefer	1
Maria Rodriguez	23		
Michelle L. Becker	26		
Tiffany M McClintock	27		
Tamara M. Robinson	27		
Casey S. Kliza	28		
Ninfa Board	31		





ELIZABETH PADGETT

Sales Director
 1406 N Plum Creek Dr
 Spring, TX 77386
 832-229-0932
elizabethpadgett@marykay.com



EMBRACE YOUR DREAMS!

MARY KAY SEMINAR 2017

There is still time to register for the most amazing event all year. Seminar will jump-start your business with all of the excellent training. You will be inspired and energized like never before. The knowledge and insight you gain at seminar will help you achieve your goals during the 2018 seminar year! Want to quit your day job? Are you dreaming of driving a free car? Could you use extra income each month? Attend Seminar and watch your visions become reality!

Seminar Dates

Diamond	July 20 – 23
Ruby	July 24 – 27
Sapphire	July 28 – 31
Emerald	Aug. 1 – 4

Location

Kay Bailey Hutchison
 Convention Center
 650 S. Griffin St.
 Dallas, Texas 75202
 214-939-2700



That moment you realize that only 3% of self-made millionaires are women...and that 80% of those women come from Mary Kay!

Below are estimates of how much you will need to budget to attend seminar.

\$450-\$550 Total depending on how you split and/or share expenses and your spending-money budget. Here is a breakdown:

- Registration: \$225
- Hotel: \$150/room per night for three nights. Split two ways: \$225/person. Split three ways \$150/person.
- Budget for transportation: estimate fuel costs for the drive to Dallas based on splitting between passengers. Find a great deal on airfare.
- Parking each time at convention center is \$12
- Enough money for three meals on your own. The rest of your meals are included with the cost of your hotel and registration!
- Spending money for the vendor booths, MK connections, Seminar Souvenirs and etc.

